

# **evaluate the impact of knowledge management and knowledge management client on project performance and organizational performance of Contractors of Gilan ,Paresar, lushan**

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**Abstract** Performance organization and attention to it ,is one of issues that managers have special attention to it . and And trying to identify the most important factors affecting it, in order to increase the speed of the organization for achieving goals and developing strategies. There are many factors that affect organizational performance, but in this research project performance, customer knowledge management and knowledge management as factors affecting organizational performance have been studied. So ,The main objective of the study was to evaluate the impact of knowledge management and knowledge management client on project performance and organizational performance of Contractors of Gilan , lushan and presar combined cycle plants .therefore researcher has designed the main question of research as follows: what is impact of knowledge management and knowledge management client on project performance and organizational performance of Contractors of Gilan , lushan and presar combined cycle plants. This study is applied research and descriptive in terms of data collection and also correlation in terms of method. The total number of studied plants suppliers , is 247 company. Sampling method at this research is simple random sampling and study sample size is 163 companies. Two people were ed each contracting companies as respondents to the questionnaire, which one of them is chief financial officer and the other a member of the board. questionnaire Yang et al. (2014), is tools of collect data. To analyze the hypothesis ,confirmatory factor analysis and structural equation modeling was used. s a result of the hypothesis of the research indicate a significant and positive impact on

knowledge management, on knowledge management, knowledge management client on project performance, project performance on organizational performance, , and ultimately customer knowledge management on organizational performance. In the end the hypothesis , the mediating role of project performance in the relationship between Customer Knowledge Management project performance and organizational performance Gilan , lushan and presar combined cycle plants was confirmed.

**Keywords :** Keywords : organizational performance, leadership, knowledge, customer knowledge management, project performance, power, province

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