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# **The Relationship between Emotional Intelligence and Entrepreneurial Needs in Guilan Regional Electric Company, with regard to the role of self-efficacy mediation**

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**In a constantly changing environment and constantly introducing new technologies, new products and services to the market, entrepreneurship is a model to adapt to these changes and adapt to the dynamic environment. The purpose of this study was to investigate the relationship between emotional intelligence and entrepreneurship intention with respect to the role of mediation in self-efficacy. The research method is descriptive and its purpose is applied. The method of data collection is field and its tool is a questionnaire. In the present study, the statistical population Includes 639 employees of Guilan Electric Power Distribution Company. A sample of 240 people was ed using a non probabilistic sampling method as a statistical sample. Finally, the questionnaires are collected and the data is analyzed using Smart PLS software. By analyzing the data, 95% emotional intelligence with entrepreneurial intention (0.23) and emotional intelligence with entrepreneurial intention (0.3%) were significant and finally, self-efficacy of 0.25% of intelligence Emotion mediates entrepreneurial intentions.**

**Keywords : Emotional intelligence, self-efficacy and entrepreneurial intention**

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